

WE ARE LOOKING FOR

Assistant Business Manager

POSITION IS NOW OPEN



Job Title: Assistant Business Manager

Reports to: Directly to Sales Assistant General Manager

Location: Istanbul / Turkey

Term: Full-time

Overview:

This is a highly strategic role with an extensive scope of responsibilities. You will work closely with the Assistant General Manager of Sales and follow a similar agenda.

What we are looking for:

- End to end management of strategic projects
- Close track of the Sales metrics on a daily basis and conducting detailed analysis with the Assistant General Manager of Sales
- Outstanding analysis skills
- Following up with market trends and conducting market research and competitor analysis
- Setting and following up with KPI's regarding Sales indicators and company-wide metrics
- Bringing a fresh perspective on matters that affect sales performance
- Clear communication skills and stakeholder management
- Working closely with Group leaders and contributing towards high level discussions on how sales can be improved
- Analysing the current status of the company and offering short term and long term plans
- Exploring new partnership opportunities
- Focusing on creative ways of boosting performance
- Setting clear roadmaps and priorities
- Willingness to contribute and to make a difference
- Eagerness to learn different aspects of the business and to be involved in various projects
- Working closely with the global teams on implementing best practices in Turkey